

REBOX

CASE STUDY:

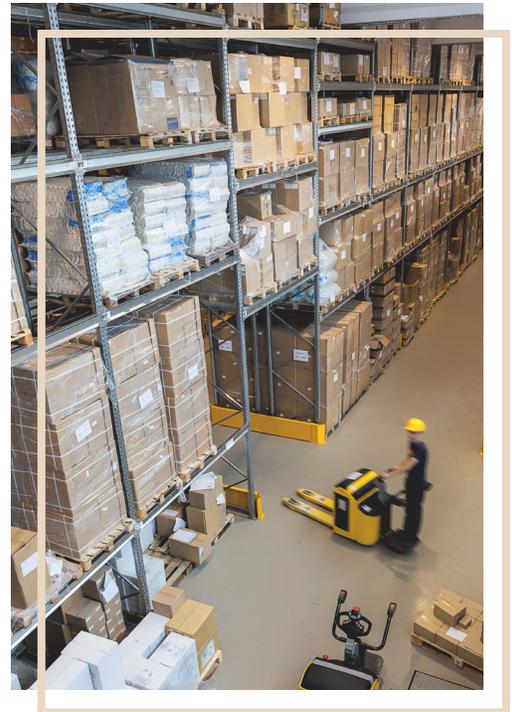
How Rebox empowers a cosmetic manufacturer to increase its waste stream revenues

OVERVIEW

Since 1990, our vision has been to help our partners create added value by thinking outside the box. Serving more than 350 manufacturers in North America, our expertise lies in implementing successful reuse programs. The process is simple. Manufacturing plant operators are asked to flatten boxes and place them on pallets or in gaylords, at the front or end of each line. Once they're full, we'll facilitate a trailer swap, so that you can continue collecting boxes.

CHALLENGE

Several manufacturing plants have identified the potential for additional revenues via a waste stream. However, one cosmetic manufacturing plant in the East Coast of the United States faced two major challenges in maximizing those revenues. First, the fluctuating prices of OCC rates caused the plant's revenues to vary every month, leading to unreliable returns. Second, the cosmetic manufacturer reported that waste revenues were often affected by hidden transport charges, equipment rental fees, light load charges and a lack of transparency in box counts, related to fair payout.



SOLUTIONS

At Rebox, we help the cosmetic manufacturer realize more constant revenues. Despite OCC fluctuations, we employ a fixed, lifetime payout rate. Added revenues can be used to fund various employee initiatives which ultimately help increase motivation and satisfaction.

Here's how:

- No hidden fees or extra charges
- Load by load reporting and process audits so that every box is accounted for and paid out
- Honesty and transparency

RESULTS

By partnering with Rebox, this East Coast cosmetic manufacturer benefitted from:



30-40% more money for used boxes



Same month pick up and **payment**



Increased revenues that have allowed manufacturing plants to micro finance, implement **employee profit sharing** programs and fund team-wide events

"Working closely with our partners, I've had the chance to witness the potential for serious revenue maximization. Our partners can always trust us to provide them with the most accurate, constant and maximized payouts."

**- Martin Sirois,
Business Development Manager, Rebox**

CONTACT REBOX TODAY

Let us help you find ways to **save money**,
become more efficient and **care for the environment**.
